

# United Arab Emirates Jobs Expertini®

## Sales Incharge

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Company: Alstom

Location: abu dhabi

Category: other-general

Utilize proven methods and support tools to achieve growth and hit sales targets by successfully converting leads into clients. Build and promote strong, long-lasting customer relationships, understanding their needs, in order to establish value and product fit. Assist team members in meetings, and follow-up to help close ongoing deals Identify and qualify new revenue generating sales opportunities Coordinate with marketing and business development teams Prepare and present client proposals/quotations to secure new business Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are full- or part-time, remote or on-site.

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