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Sales Junior Associate Jobs In Dubai | Tanfeeth

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Company: Tanfeeth

Location: Dubai

Category: sales-and-related

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The Outbound unit of the contact center is a revenue generating unit and makes outbound calls to the existing customers of the bank in-order to cross sell a product/product, basis eligibility and need identified.

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Responsibilities:

Make 40 – 70 fresh outbound calls to generate new sales.

Generate possible customer's leads.

Describe products and services to customer to create interest in purchasing a selective product.

Respond to queries with regards to products being promoted.

Enter customer information into the CRM and update where necessary.

Involve DSF (Direct Sales Force) whenever needed.

Follow-up on initial contacts as required to close the sale.

Complete call logs and reports.

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Requirement

The ability to multi-task

The ability to work under stress

Good interpersonal skills

Good sales skills

keyboard / typing skills

Relationship and conflict management

Communication skills

Negotiation and Influencing

Achievement oriented (Skills)

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