

Sales Manager | Al Thanaya Pharmaceuticals L.L.C Dubai

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Company: Al Thanaya Pharmaceuticals L.L.C

Location: Dubai

Category: sales-and-related

Sales Manager | Al Thanaya Pharmaceuticals L.L.C Dubai

Welcome to Al Thanaya Pharmaceuticals LLC, a renowned and award-winning dental supplier based in Dubai. With an illustrious history spanning over 25+ years, we take immense pride in providing top-quality dental equipment, dental instruments, dental materials as well as medical disposables to our esteemed clients.

Al Thanaya Pharmaceuticals L.L.C is a renowned and award-winning dental supplier based in Dubai. With a history of over 25+ years, we pride ourselves in providing top-quality dental equipment, instruments, materials, and medical disposables to our esteemed clients.

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Role Description

This is a full-time on-site role for a Sales Manager. The Sales Manager will be responsible for driving sales growth, developing sales strategies, and managing key accounts. The Sales Manager will also be responsible for monitoring sales performance, evaluating market trends, and maintaining customer relationships.

Qualifications

Sales Leadership, Sales Growth, and Sales Strategy skills

Key Account Management and Customer Relationship Management skills

Experience in the dental industry

Excellent communication and negotiation skills

Ability to work independently and as part of a team

Flexibility to adapt to changing market trends and demands

Bachelor's degree in Business Administration, dental degree, bio medical Engineer

Fluency in English

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