

United Arab Emirates Jobs Expertini®

Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour

[Apply Now](#)

Company: Carrefour

Location: Dubai

Category: sales-and-related

Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour

For More Top Organization Jobs [Click Here](#)

The RTS Intercom Systems Sales Manager grows business above market focusing on accounts in the MEA region, develops sales strategies and ensures implementation. With strong focus on market trends and core verticals the manager creates demand and increases sales. Creating project leads through smart business development in coordination with local key customers and early involvement with large end-users and major influencer groups is the engine for repeating success. An agile and lean project management, quotation- and essential technical support for regional customers in combination with a strong hunting mindset completes the profile.

Responsibilities:

Actively manage customer structure in the region (customer pyramid)

Ensure sales targets by increasing share of wallet with existing customers and in existing business, identifying additional business opportunities (e.g. cross-selling) or developing potential new ones in the region

Conduct regular customer visits and establish close relationship with customers in the region
Implement customer strategy for local branch offices of major (key) account customers and support

Negotiate terms and conditions within authorization scheme for accounts in the region

Requirements:

Strong customer focus

Teammaker with strong hunting mindset and motivation

At least 5 years of sales experience in Critical Communications or Broadcast markets

Specific product knowledge of Intercom Solutions and experience is an advantage

Strong communication skills, both written and verbal in fluent English

Additional regional MEA languages like Arabic, Hindi etc. is an advantage

Negotiation and presentation skills

#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. [Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Agriculturejobs Jobs Dubai Agriculturejobs ↗](#)
2. [Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour CopenhagenjobsJobs Dubai Copenhagenjobs↗](#)
3. [Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Fashionjobsnearme Jobs Dubai Fashionjobsnearme ↗](#)
4. [Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Scholarjobs Jobs Dubai Scholarjobs ↗](#)
5. [Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Riyadhjobs Jobs Dubai Riyadhjobs ↗](#)
6. [Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour ExpertiniJobs Dubai Expertini↗](#)
7. [Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour SportsjobsJobs Dubai Sportsjobs↗](#)

8. Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Delhijobs Jobs Dubai Delhijobs ↗
9. Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Amsterdamjobs Jobs Dubai Amsterdamjobs ↗
10. Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Federaljobs Jobs Dubai Federaljobs ↗
11. Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour JobsinaustraliaJobs Dubai Jobsinaustralia↗
12. Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Neurologistjobs Jobs Dubai Neurologistjobs ↗
13. Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Findsalesjobs Jobs Dubai Findsalesjobs ↗
14. Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Aucklandjobs Jobs Dubai Aucklandjobs ↗
15. Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Latinamericajobscentral Jobs Dubai Latinamericajobscentral ↗
16. Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour Healthybird Jobs Dubai Healthybird ↗
17. Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour HollywoodjobsJobs Dubai Hollywoodjobs↗
18. Sales Manager-Building Technology-EVI Jobs In Dubai UAE 2023 | Carrefour SanfranciscojobsJobs Dubai Sanfranciscojobs↗
19. Sales manager-building technology-evi jobs in dubai uae 2023 | carrefour Jobs Dubai ↗
20. AMP Version of Sales manager-building technology-evi jobs in dubai uae 2023 | carrefour ↗
21. Sales manager-building technology-evi jobs in dubai uae 2023 | carrefour Dubai Jobs ↗
22. Sales manager-building technology-evi jobs in dubai uae 2023 | carrefour Jobs Dubai ↗
23. Sales manager-building technology-evi jobs in dubai uae 2023 | carrefour Job Search ↗
24. Sales manager-building technology-evi jobs in dubai uae 2023 | carrefour Search



25. Sales manager-building technology-evi jobs in dubai uae 2023 | carrefour Find Jobs ↗

Source: <https://ae.expertini.com/jobs/job/sales-manager-building-technology-evi-jobs-in-dubai-dubai-carrefour-411-109592/>

Generated on: 2024-05-02 by Expertini.Com