

Sales Manager Drives – KSA | Danfoss Jobs in Dubai

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Company: Danfoss

Location: dubai

Category: other-general

1- Sales Manager Drives

Job: Full Time

Location: Dubai, UAE

Description:

Are you a self-starter and results-driven sales person who can work independently managing sales and support functions for multiple projects? We have the right opportunity for you!

Job Responsibilities: Proven track record of handling LV Drives system sales in all business segments.

Strong background and understanding of LV Drives business in W&WW, HVAC, COG and other industrial segments.

Day-to-day activity with EPCs, System Integrators and End-users of major projects in Saudi market.

Strong exposure and understanding of Saudi market, mainly in W&WW and HVAC segments for all of mega projects.
Job Requirements: A qualified electrical engineer with 7+ years of experience in Drives' sales and support function gained from Saudi Arabian market.

A proactive salesperson with strong passion for Drives.

Talented in channel or partner management

Skilled in conflict management. #J-18808-Ljbffr

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