

# United Arab Emirates Jobs Expertini®

## Sales Manager

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Company: Focus Direct

Location: dubai

Category: other-general

Manage a sales team through strategic objectives  
Consistently achieving sales targets, monthly, quarterly, annually  
Motivating, coaching, and training the team to achieve overall company goals  
Visiting targeted clients with team members to close sales  
Dealing with channel partners locally and internationally  
5+ years experience in sales managing a team  
Achieve monthly sales targets regularly  
Highly energetic, dynamic, negotiator, and achiever  
Speaking Arabic is an advantage  
FMCG or distributorship background is preferred  
About The Company  
Who is focus direct, how can we impact your career?  
focus direct specialises as a Search and Selection Boutique Firm since 1999. We recruit professionals who make a difference. We assist with a career, not just a job!  
Committed to providing, our clients and our candidates alike with competent, comprehensive and professional service.  
We pride ourselves on our responsiveness, flexibility and innovation. Our objective is to deliver tailor – made solutions to suit specific needs.  
Our experienced personnel are dedicated to chosen niche sectors, and have several years of experience in each. This means that we can understand your exact requirements, and help you meet your match - whether you are looking for an employee or for employment.  
Our Purpose: Adding Value with Impact  
Our Vision: “Success through unsurpassed service and reliability”  
Our Goal: Bridging gaps by identifying talent for our clients’ organizations  
Providing careers to our candidates not just jobs  
As our candidate, you can expect:  
•Timely response to position application, general enquiry and / or follow up  
•Honest, constructive feedback and advice  
•Fair consideration and honest appraisals of your experience and expertise in relation to a particular career  
•A strong sense of respect, dignity, compassion and motivation  
•Complete privacy and

confidentiality. Some Industries Serviced: Government , Semi Government, FMCG, Oil & Gas, Transportation, Aviation, Private Equity, Investments, Insurance, Property Development, Specialized IT Software, Telecommunications, Healthcare, Manufacturing

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