

United Arab Emirates Jobs Expertini®

Sales Manager ExhibitionEventsInterior - Elegant Qubes Decoration LLC

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Company: Talent Pal

Location: Dubai

Category: sales-and-related

About Our Client: Elegant Qubes Decoration L.L.C is an awardwinning company based in Dubai that specializes in interior design exhibition stands and event management. The company takes pride in its dynamic inhouse team and subsidiaries which allow it to complete its clients projects efficiently and professionally. They have created impressive designs and have organized unforgettable events for governmentcommissioned and private organizations and clients.

Role DescriptionThis fulltime Sales Manager (Exhibition/Events/Interior) role entails creating and maintaining relationships with clients. The Sales Manager will be responsible for identifying new business opportunities and developing strategies to achieve sales targets. The Sales Manager will also be working on exhibition event and interior design projects onsite in the United Arab Emirates.

Qualifications3 years of experience in sales preferably in the exhibition events or interior industry Proven ability to meet and exceed sales targetsExcellent communication and negotiation skillsAptitude for fostering positive relationships with clients Organized and detailoriented individual with project management skillsAbility to work independently and as part of a teamBachelors degree in Business Administration Marketing Interior Design or any related field would be beneficial This job has been sourced from an external job board.

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