

## Sales Manager – Government Jobs in Dubai | M GALLERY

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Company: M GALLERY

Location: Dubai

Category: sales-and-related

1- Sales Manager – Government

Job: Full Time

Location: Dubai, UAE

Description:

The Sales Manager for Government holds a vital role in the organization to drive, manage and maintain robust positive relations with all Government Accounts, Embassies, Consulates and Sports clubs and associations.

Job Responsibilities:

Develop in conjunction with the Director of Sales & Marketing structures, timely, achievable personal business plan.

Maintain complete and supported records of all sales agreements, contract, and quotes for the hotel as per M Gallery Hotels Policies and Procedures.

Good understanding of contribution margins for each product results and work with respective heads of departments to maximize Operating results.

To achieve targets in terms of number of new active Accounts, Room Nights, Banquet Covers and Revenue as set by the Director of Sales and Marketing.

Job Requirements:

Degree in relevant field.

#J-18808-Ljbffr

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