

# United Arab Emirates Jobs Expertini®

## Sales Manager – International Jobs In Dubai | RTC1 Recruitment Services

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Company: RTC1 Recruitment Services

Location: dubai

Category: other-general

Sales Manager – International Jobs In Dubai | RTC1 Recruitment ServicesJob

DescriptionJob Description:

Know the MENA markets; connect and develop to maintain, and grow an extensive network of prospects

Open new markets: initiate first orders from new customers in countries we are not selling in

Negotiate terms, monitor, and manage payments and grow sales to reach sales targets

Manage the relationships with existing and new customers, ensure customer support to give them a positive experience as a partner distributor.

Prepare and update sales forecasts reports as per agreed company standard processSkills

Position Title: Sales Manager – International

Employment Type: Full-time

Salary: up to 10K AED all-inclusive depending on experience and qualifications plus commission

Job Location: Dubai, UAE with possible travel of up to 50%

About the Client:

A Dubai based trading company for fast moving commodity goods

Qualifications:

Open to Asian & Arabic nationals

28 to 40 years old

Bachelor's degree in Sales, Management or Business Admin

Minimum 2 years' experience in Middle East in the area of international sales B2B from any

industry

Good clear English and Arabic comms skills  
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