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Sales Manager Jobs In Abu Dhabi | Tanfeeth

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Company: Tanfeeth

Location: abu dhabi

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Set sales targets for the sales teams and monitor their achievement to ensure that sales targets for the assigned business are met. Ensuring minimal cancellation/ backouts.

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Responsibilities

Achieve Cross selling targets of non-assigned products and services to contribute to the revenues and market presence. Develop new markets and customers within the assigned territory to enhance sales volumes.

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Requirement

Create and build product awareness amongst the team members through mailers, events etc. to prospect businessManage key accounts to ensure superior service and customer loyalty Supervise sales team by tracking their performance and make recommendations for improving their competence and productivity

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