

# United Arab Emirates Jobs Expertini®

## Sales Manager Jobs In Dubai | Dewan Consultants

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Company: Dewan Consultants

Location: dubai

Category: other-general

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Industry Specific Experience is mandatory – Steel Structure fabrication / Construction

UAE experience is mandatory

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Responsibilities:

Managing organizational sales by developing a business plan that covers sales, revenue, and expense controls.

Meeting planned sales goals.

Setting individual sales targets with the sales team.

Tracking sales goals and reporting results as necessary.

Overseeing the activities and performance of the sales team.

Coordinating with marketing on lead generation.

The ongoing training of your salespeople.

Developing your sales team through motivation, counseling, and product knowledge education.

Promoting the organization and products.

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Requirements:

Bachelor's degree in business or related field.

Experience in planning and implementing sales strategies.

Experience in customer relationship management.

Experience managing and directing a sales team.

Excellent written and verbal communication skills.

Dedication to providing great customer service.

Ability to lead a sales team.

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