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Sales Manager Jobs In Dubai | Reliance Human Resources Consultancy

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We are looking for an experienced and motivated Sales Manager to join team in Dubai. The successful candidate will be responsible for managing and developing sales of paper bag and Kraft bag products. The Sales Manager will work closely with the marketing team to develop and implement sales strategies to maximize profitability and customer satisfaction.

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Responsibilities:

Develop and implement effective sales strategies to maximize profitability and customer satisfaction

Identify new markets and opportunities for product sales

Develop and maintain relationships with existing and potential customers

Prepare and deliver sales presentations to potential clients

Negotiate prices and terms of sales agreements

Monitor and analyze sales data and market trends

Ensure sales targets are met

Monitor customer satisfaction and address any issues

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Requirements:

Bachelor's degree in Business, Marketing, or related field
Proven successful track record in sales
Knowledge of paper bag and Kraft bag products
Excellent communication, negotiation, and interpersonal skills
Ability to work independently and as part of a team
Strong organizational and problem-solving skills
Proficient in Microsoft Office Suite

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