

# United Arab Emirates Jobs Expertini®

## Sales Manager Jobs in Dubai UAE 2023 | IKEA Careers

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Description:

We are seeking a motivated, experienced, outgoing, and service-oriented automotive sales manager of commercial vehicle experience to join our team and coach our salespeople to close more deals:/

Job ResponsibilitiesRecruit, hire and oversee a team of commercial vehicles salespeople

Brand specific training and development of sales and support staff

Coach salespeople on best practices for closing more vehicle deals and provide advice and guidance to improve sales performance

Set sales goals, track progress, and lead team to achieve and exceed those quotasJob

Requirements5+ years of experience in a sales manager role at a dealership at UAE commercial vehicle

Good knowledge & Awareness about UAE market especially at Abu Dhabi & AL Ain#J-18808-Ljbffr

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