

Sales Manager Jobs in Dubai | Ultiwise Consult

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Company: Ultiwise Consult

Location: , Dubai, United Arab Emirates

Category: sales-and-related

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Job Responsibilities:

Managing employee performance, conducting performance appraisals, and providing coaching on professional development

Performing human resources functions such as recruiting, hiring, training, and administering employee benefits

Reviewing budgets to make sure they are in line with company goals and priorities

Analyzing data to make strategic decisions about the use of resources

Reviewing employee complaints regarding discrimination or harassment in the workplace to ensure compliance with company policies

Scheduling meetings, preparing agendas, taking meeting minutes, and distributing information materials such as agendas and handouts to attendees

Coordinating with directors and managers on various aspects of project implementation

Conducting performance evaluations of subordinates, including analyzing performance records and interviewing staff members to identify training needs

Drafting reports on topics such as employee turnover rates, security risks, or productivity levels

Job Requirements:

Understand the structure and culture of the organization

Understand the role of the manager in the organization

Understand the concept of change and how it affects the organization

Understand the importance of communication in the organization

Understand the concept of teamwork and how it affects the organization

Understand the concept of customer service and how it affects the organization

Understand the concept of human resources and how it affects the organization

Understand the concept of finance and how it affects the organization

Understand the concept of marketing and how it affects the organization.

#J-18808-Ljbffr

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