

United Arab Emirates Jobs Expertini®

Sales Manager - Juma Al Majid Holding Group

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Company: Talent Pal

Location: dubai

Category: other-general

Job Information Industry Automotive City Dubai State/Province Dubayy (Dubai) Country United Arab Emirates Zip/Postal Code 156 Job Description Develop Business and action plans for branch to achieve companys targets and maximize return. Lead supervise coach train and motivate sales staff to meet and achieve the companys standards and objectives. Oversees daily sales operations and activities of Branch (sales customer service secretary and logistics) to ensure smooth sales outcome. Control and follow up on daily weekly reports such as test drives demo cars marketing reports and sales activities development to be reported to head office. Control all documentation location stock display financial transactions aspects in the branch to ensure operations as per policies and procedures. Ensure the companys and group policies regulations procedures and business ethics codes are communicated and implemented within the team to be aligned with vision mission and value Communicate with other internal dept. such as (finance legal HR workshop stores and etc.) to facilitate daily operations. Handling customers complaints with relevant parties as per standards to meet companys mission and values Ensure compliance of sales process standards and Developing fleet team sales skills through training and coaching to contribute companys objectives Requirements University degree in business or relevant majors 8 years in similar position Excellent communication and leadership skills Microsoft applications literate and Automotive applications More jobs on

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