

United Arab Emirates Jobs Expertini®

Sales Manager | Mayflex Dubai

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Company: Mayflex

Location: dubai

Category: other-general

Sales Manager | Mayflex Dubai

Mayflex lead the way in the distribution of Converged IP Solutions. We use our specialist knowledge and experience to bring together best in class infrastructure, networking and IP security solutions to create a compatible, feature rich, value for money offering to meet the demanding needs of business types and sizes across all sectors.

Sales Manager | Mayflex Dubai | Apply Now

The Sales Manager is responsible for managing a Sales Operations across a specified region as detailed below:

Focus on all Dubai, N. Emirates & Oman Accounts

Sales across all Mayflex products including the UK's No. 1 structured cabling brand – Excel

Strategically working with vendors within N & S i.e. Business Plans, Forecasting,

Consultant and End User approvals in conjunction with vendors

Business Development specifically in Dubai, N. Emirates & Oman

Solution Selling with the full Mayflex range in Infra, Networking & Security

Develop comprehensive business plans to meet the company's strategic objectives

Daily and weekly updates of the Business Reports (i.e. 30/60/90, Sales Call Plan, Project Pipeline, CRM, etc.)

Provide strategic vision, planning and operational leadership to ensure continued growth of company's market share, revenue and visual presence in the market, etc.

Working with Vendors and Mayflex UK Marketing team to co-ordinate seminars and training sessions whenever and wherever required

Don't miss out on this exciting opportunity – apply now at dubaiofferz.com#J-18808-Ljbffr

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