

# United Arab Emirates Jobs Expertini®

## Sales Manager MENA (m/w/d)

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Company: International Service Group

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

No.: 96. Your Responsibilities: Acquisition of new clients Expansion and maintenance of business relations with customers in the assigned area Independent establishment of customer contacts and inquiries Development of sales and growth Presentation and negotiation of offers and concepts to customers Contract reviews Market observation and recognition of trends in the appointed region Participation in trade shows Attendance of meetings in the central headquarters of the company (Germany) Your Profile: Many years of proven successful work experience in a similar position Very good network Excellent knowledge of the food and non-food industry Good technical understanding of EOL, primary machines and palletizers Excellent sales attitude Entrepreneurial and self-driven mindset Ability to inspire others and gain their trust Proficiency in English (written and verbal) High willingness to travel Strong communication skills and outstanding social skills The Offer: Flexible working hours and remote working High degree of personal independency Generous compensation package plus variable allowances A pleasant working atmosphere Open and honest communication among employees Wenn Sie an dieser herausfordernden Position Interesse haben, dann freuen wir uns über Ihre aussagekräftige Bewerbung unter der Kennnummer 96 bevorzugt über unser ISG-Karriereportal oder per eMail. Besuchen Sie uns auf /jobs - hier finden Sie täglich neue Jobangebote. ISG Personalmanagement GmbH D- Neustadt/WN, Stadtmühlweg 8 Walter Raml, T:+ 49 , M: - @:APPLY

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