

# United Arab Emirates Jobs Expertini®

## Sales Manager MENA (m/w/d)

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Company: ISG

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

### Your Responsibilities:

Acquisition of new clients

Expansion and maintenance of business relations with customers in the assigned area

Independent establishment of customer contacts and inquiries

Development of sales and growth

Presentation and negotiation of offers and concepts to customers

Contract reviews

Market observation and recognition of trends in the appointed region

Participation in trade shows

Attendance of meetings in the central headquarters of the company (Germany)

### Your Profile:

Many years of proven successful work experience in a similar position

Very good network

Excellent knowledge of the food and non-food industry

Good technical understanding of EOL, primary machines and palletizers

Excellent sales attitude

Entrepreneurial and self-driven mindset

Ability to inspire others and gain their trust

Proficiency in English (written and verbal)

High willingness to travel

Strong communication skills and outstanding social skills

#### **The Offer:**

Flexible working hours and remote working

High degree of personal independency

Generous compensation package plus variable allowances

A pleasant working atmosphere

Open and honest communication among employees

Wenn Sie an dieser herausfordernden Position Interesse haben, dann freuen wir uns über Ihre aussagekräftige Bewerbung unter der **Kennnummer 96 121** bevorzugt über unser oder per eMail.

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