

United Arab Emirates Jobs Expertini®

Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai

Apply Now

Company: Emirabiz – Local Consultancy

Location: dubai

Category: other-general

Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai

We are here to help you in business setup, marketing and management in the UAE. Our qualified team can do business formation on Mainland, Free Zone or Offshore.

Local Consultancy DMCC is a dynamic and rapidly expanding company in Dubai, dedicated to helping businesses set up and grow in the UAE. Our team of experts provides comprehensive services to ensure a smooth and successful establishment of new businesses in the region.

Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai | Apply Now

Don't miss out on this exciting opportunity – apply now at dubaiofferz.com

Responsibilities:

1. Promptly engage with new leads within 5 minutes of their inquiry or expression of interest.
2. Understand and analyze clients' needs while emphasizing the significance of nurturing trust and long-term relationships.
3. Present comprehensive details of company services, elucidating requirements, costs, timelines, and the step-by-step process involved.
4. Attend to and assist clients at the office as necessary, ensuring a personalized and supportive experience.
5. Efficiently convert potential leads into clients by effectively showcasing the company's offerings and solutions.
6. Initiate and manage payment collections from clients, including the creation and

distribution of proforma invoices.

7. Gather and organize all client requirements, storing them in the designated folders for easy access and reference.

8. Keep clients updated on the status of their processes, promptly informing them of any unexpected issues, delays, or the readiness of documents for collection, such as IDs.

9. Collaborate with the processing team, providing necessary requirements to initiate procedures and ensuring a seamless and expedited process flow.

10. Create detailed client profiles within the CRM, encompassing the services/products availed and comprehensive client information, facilitating efficient future interactions and follow-ups.

Requirements:

Fluency in Russian and English (spoken and written).

Minimum of 2 years of proven sales experience in company business setup services.

Strong understanding of Dubai's business setup procedures and legal requirements.

Excellent communication, negotiation, and interpersonal skills.

Proven track record in meeting and exceeding sales targets#J-18808-Ljbfrr

[Apply Now](#)

Cross References and Citations:

1. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Plumberjobs Jobs dubaPlumberjobs ↗

2. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Educareer Jobs dubaEducareer ↗

3. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Searchamericanjobs Jobs dubaSearchamericanjobs ↗

4. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai ManchesterjobsearchJobs dubaManchesterjobsearch ↗

5. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Journalistjobs Jobs dubaiJournalistjobs ↗

6. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Romaniaajobs Jobs dubaRomaniaajobs ↗
7. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Free-job-alerts Jobs dubaFree-job-alerts ↗
8. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Sqljobs Jobs dubai Sqljobs ↗
9. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Teacherjobs Jobs dubaTeacherjobs ↗
10. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Supplychainjobs Jobs dubaSupplychainjobs ↗
11. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Locumjobs Jobs dubaLocumjobs ↗
12. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Highestpayingjobs Jobs dubaHighestpayingjobs ↗
13. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Realestatejobsnearme Jobs dubaRealestatejobsnearme ↗
14. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Osakajobs Jobs dubaOsakajobs ↗
15. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Forestjobs Jobs dubaForestjobs ↗
16. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Dhakajobs Jobs dubaDhakajobs ↗
17. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Mumbaijobs Jobs dubaMumbaijobs ↗
18. Sales Manager (Russian Speaker) | Emirabiz – Local Consultancy Dubai Teachingeducation Jobs dubaTeachingeducation ↗
19. Sales manager (russian speaker) | emirabiz – local consultancy dubai Jobs Dubai ↗
20. AMP Version of Sales manager (russian speaker) | emirabiz – local consultancy dubai ↗
21. Sales manager (russian speaker) | emirabiz – local consultancy dubai Dubai Jobs ↗
22. Sales manager (russian speaker) | emirabiz – local consultancy dubai JobsDubai ↗



23. Sales manager (russian speaker) | emirabiz – local consultancy dubai Job Search



24. Sales manager (russian speaker) | emirabiz – local consultancy dubai Search ↗

25. Sales manager (russian speaker) | emirabiz – local consultancy dubai Find Jobs ↗

Source: <https://ae.expertini.com/jobs/job/sales-manager-russian-speaker-emirabiz-local-dubai-emirabiz-local-con-1968-27525/>

Generated on: 2024-04-27 by Expertini.Com