

Sales Manager Suncoast (Furniture) Jobs in Dubai | GMG

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Company: GMG

Location: , Dubai, United Arab Emirates

Category: sales-and-related

1- Sales Manager Suncoast (Furniture)

Job: Full Time

Location: Dubai, UAE

Description:

The role holder is also responsible for identifying new development opportunities and recommending the investments based on commercial evaluation and the Business Unit's organizational objectives.

Job Responsibilities:

Develops, enhances and implements sales strategies for the Business Unit to increase revenues and achieve overall commercial and sales targets

Monitors the sales performance of the Business Unit, to ensure compliance with articulated strategies, and provides recommendations to enhance business performance

Establishes and leverages partnerships and networks to maximize the achievement of business goals by leading initiatives and engaging key stakeholders in the development, execution and evaluation of appropriate business plans

Generates leads for potential business partners, evaluates them for the benefit of the organization, and provides recommendations to the senior management related to market penetration

Job Requirements:

Bachelor's Degree in Marketing or Business Studies

Master's degree in Business Administration is preferred

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