

## Sales Manager – Toyota & Lexus Jobs in Dubai | Al Futtaim Careers

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Company: Al Futtaim

Location: , Dubai, United Arab Emirates

Category: sales-and-related

### Sales Manager – Toyota & Lexus Jobs in Dubai | Al Futtaim Careers

#### Job Responsibilities:

Supervises daily performance of Sales team by following up on vehicle sales achievements and taking part in non-regular transactions during peak season to ensure the required sales target is achieved

Manage sales teams to achieve pre-determined operational targets by providing and analysing business plans to meet operation targets determined by the centre management

Monitor and evaluate the sales team performance to ensure that the specific portfolios of business performances are met by taking corrective action in conjunction with the centre management, whenever required

Responsible for ensuring sales processes are efficient and customer complaints are managed by promoting standard sales procedures to the sales team members

Coach sales team members to deliver a consistent standard of Customer Care, while taking actions to develop individuals for future growth within the organization

**Job Requirements:**

Bachelor's Degree or Equivalent

8 years' experience in Sales where 1-2 years in supervisory role

Valid UAE drivers license

Proficient in Microsoft Office

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