

# United Arab Emirates Jobs Expertini®

## Sales Manager

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Company: ManpowerGroup Middle East

Location: United Arab Emirates

Category: other-general

### The Role

Our client is a leading Digital Marketing Web Branding Company based in India. They are looking to hire a Sales Manager with experience in handling key accounts and good clientele in the UAE. Job brief High-performing Sales Manager to help meet our customer acquisition and revenue growth targets by keeping our company competitive and innovative. You will be responsible for maximizing our sales team potential. Job Responsibilities: - Achieve growth and hit sales targets by successfully managing the sales team - Design and implement a strategic business plan that expands company's customer base and ensure it's strong presence. - Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs. - Present sales, revenue and expenses reports and realistic forecasts to the management team - Identify emerging markets and market shifts while being fully aware of new products and competition status.

### Requirements

Desired Candidate Profile - Graduation degree required. - Successful previous experience as a sales representative or sales manager, consistently meeting or exceeding targets - 5-8 years' experience in Digital Marketing / Brand management company in the UAE. - Proven ability to drive the sales process from plan to close - Strong business sense and industry expertise

### About the company

We lead in the creation and delivery of innovative workforce solutions and services that enable our clients to win in the changing world of work. ManpowerGroup powers the success of many of the world's most dynamic organizations. We deliver innovative workforce solutions that enhance competitiveness, increase efficiency and spur productivity. Combining global reach with local expertise - 3600 offices in over 80 countries - we know the changing world of work and bring a deep understanding of the companies we work for and the industries we service. ManpowerGroup entered the Middle East in December 2007 after acquiring local company Clarendon Parker, thus bringing 15 years in-depth local knowledge combined with a global footprint and industry shaping expertise and thought leadership. Manpower Middle East supports clients in the Middle East and North Africa regions. Our business is aligned to key skill specializations to ensure our clients requirements are met by expert and knowledgeable consultants that understand your industry and role requirement. Our consultants are experts in finding the right talent across all industries in a broad-range of occupations including: \* IT & Telecommunications \* Engineering & Construction, Oil & Gas \* Banking, Finance & Legal \* Sales & Business Development \* Marketing, Public Relations & Communications \* Human Resources & Training \* Customer & Support Services (Secretarial and Administrative) \* Operational, Supply Chain & Logistics \* Executive Recruitment \* Emiratization Solutions \* Recruitment Program Outsourcing Solutions \* Managed Service Provider Solutions \* Talent Based Outsourcing Solutions \* Outsourced Staffing Solutions

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