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Sales Managers and Sales Executives Jobs In Dubai | Vibex NX Logistics LLC

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Company: Vibex NX Logistics LLC

Location: Dubai

Category: sales-and-related

Sales Managers and Sales Executives Jobs In Dubai | Vibex NX Logistics LLC

Job Description

Roles & Responsibilities

Sales executive required for a reputed Logistics Services company based in Jebel Ali Industrial Area, Dubai

specializing in marine services.

Candidates should have minimum 3 years relevant experience of working in a similar company or in a

related sector like Shipping, Logistics, Freight forwarding etc.

Skills

Desired Candidate Profile

Candidate should have experience in Logistics sales

Able to achieve monthly sales target of 1.5 times

Have an existing clientele and a target sales pipeline for future growth

Prior industry experience in outdoor sales in Dubai (NVOCC / freight forwarding)

Inexperienced or outside industry candidates will not be shortlisted

Researching prospects and generating leads by contacting potential and current customers.

- Handling customer questions, inquiries, and complaints.
- Preparing and sending quotes and proposals.
- Managing the sales process through specific software programs.
- Meeting daily, weekly, and monthly sales targets.

Remuneration:

We offer basic pay + commission (25% – 33%)

Perks and other benefits

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