

Sales Officer LPG Central Gas

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Company: Alfanar Cairo, Egypt

Location: abu dhabi

Category: other-general

Roles & ResponsibilitiesBusiness presentations to clients which involves planning and business writing, having researched their business and requirements.Meeting potential clients and the decision makers within the client organization.To generate new leads with the aim of creating more sales and follow up activities.Maintaining customer relationships and ensuring customer loyalty through excellent customer service as well as meeting all client needs as appropriate.Researching and building client relationship which includes new clients.To work with the team to develop proposals that speaks the client's needs, concerns, and objectives.To persuade and/or negotiate with clients, handle objections by clarifying the agreements and working through differences to reach a positive conclusion.**Disclaimer:** Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer.We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page.Dr.Job is an online platform that connects employers with skilled job seekers, facilitating the search for job opportunities and top talent. Established in 2015. Dr.Job has emerged as the Gulf region's premier job portal, attracting thousands of job seekers every day from different countries like UAE, Saudi Arabia, Bahrain, Kuwait, Oman, and Qatar.
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