

Sales Officer LPG Central Gas

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Company: Alfanar Cairo, Egypt

Location: abu dhabi

Category: other-general

Roles & ResponsibilitiesBusiness presentations to clients which involves planning and business writing, having researched their business and requirements.Meeting potential clients and the decision makers within the client organization.To generate new leads with the aim of creating more sales and follow up activities.Maintaining customer relationships and ensuring customer loyalty through excellent customer service as well as meeting all client needs as appropriate.Researching and building client relationship which includes new clients.To work with the team to develop proposals that speaks the client's needs, concerns, and objectives.To persuade and/or negotiate with clients, handle objections by clarifying the agreements and working through differences to reach a positive conclusion. Disclaimer:

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