

United Arab Emirates Jobs Expertini®

Sales Officer - Personal Finance

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Company: Tanfeeth

Location: dubai

Category: other-general

- At least 1- 2 years of core sales experience in Personal Finance sales product in a bank in UAE.
- Should be currently selling personal finance as their core product in a UAE bank.
- Arabic and Non-Arabic speakers based in UAE with experience in selling Personal Finance products in an Islamic Banking setting.
- Good knowledge of the UAE market, existing policies and existing customers based on quality service.
- Build and leverage key business relationships to maximize market share and achieve sales through the Personal Finance product as well as cross selling of other Emirates Islamic products.
- Explore New markets and customers within the assigned territory to enhance sales volumes.
- Create and build customer awareness on new products through mailers, personal visits to prospect business.
- Achieve cross selling targets of non-assigned products and services to contribute to revenues and market presence.
- Excellent communication skills, result oriented, good public relations and analytical thinking.
- Minimum requirement is University Graduation
- Outstanding customer service skills, goal oriented, results driven and bilingual with English is a must.
- Can achieve aggressive sales targets.

#J-18808-Ljbffr

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Cross References and Citations:

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