

## Sales & Operation- Analyst Job Vacancies in Abu Dhabi

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Company: Emirates Steel

Location: abu dhabi

Category: other-general

Emirates Steel Careers is Hiring the following Staff- Sales & Operation- Analyst Job Vacancies in Abu Dhabi

### About Emirates Steel

Emirates Steel is a leading integrated steel manufacturer in the Middle East region, based in the UAE capital, Abu Dhabi and owned by ADQ. Established in 1998, the company boasts a production capacity of 3.5 million tonnes per annum (MTPA) and exports its products to more than 40 countries worldwide.

### Job Description

A sales operations analyst works with sales teams to provide data on sales reports for their business or organization. Their job duties include creating sales reports, administering incentive-based compensation programs, and managing customer relationships.

### Job Responsibilities

Contribute in meeting S&OP calendar, multi-functional meeting preparations and cycle content reporting.

Manage the transfer of the unconstrained sales plans and information from the Demand Consensus Meeting, and then incorporate to the resource planning cycle.

Identifies opportunities to improve the efficiency & effectiveness of Sales and Operations planning supporting cost, service, and quality initiatives and drives process improvement initiatives to successful completion.

Working with cross-functional teams to identify emerging risks & opportunities and elevating

issues.

Evaluating the impact of key changes, risks, and opportunities and developing scenarios considering trade-offs that drive overall business performance.

Documenting ongoing S&OP assumptions, new or changing assumptions, decisions made, decisions required and action items throughout each cycle.

Liaise with Finance to facilitate integrated financial reconciliation between operational and financial plans.

Tracks performance metrics and analysis to identify both opportunities and risks.

Ensures Sales and Operations Planning reporting includes all assumptions.

Perform assigned task and duties in line with company policies and procedures

### Job Requirements

3-5 Years in operations, supply chain

Strong interpersonal and teamwork skills to work and communicate effectively cross-functionally to obtain consensus amongst teams as well as leadership.

Demonstrated ability to influence others, build business partners, to reduce risk by managing exceptions, accelerating results, and generating value.

Superior communication skills to foster communication/collaboration amongst department.

Ability to manage multiple tasks and priorities concurrently with shifting priorities.

Ability to work well independently as well as in a team environment.

Experience in production planning and supply chain activities

Experience in ERP systems and planning management systems and methods.

Proficiency in Microsoft Office and SAP

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