

## Sales Operation Specialist Jobs in Dubai UAE 2023 | NOVOTEL Careers

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Description:

In line with Samsung's strategy to expand in Operator business in UAE and GCC, we require strong support in the background to accomplish overall Operator Sales Team's goals and objectives: /

Job Responsibilities

Assist sales team on monitoring and achieving sales targets set with product management team

Develop good rapport with partners, customers and Samsung internal teams

Ownership of operator claim management

Monitor operator channel pipeline management (Sell-in, Sell-thru, Sell-out)

Job Requirements

Ability to perform, willing to learn and multitask

Pro-active

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