

United Arab Emirates Jobs Expertini®

Sales Representative | AMICO Group Abu Dhabi

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Company: AMICO Group

Location: Abu Dhabi

Category: sales-and-related

Sales Representative | AMICO Group Abu Dhabi

AMICO Group, established in 1984 in Saudi Arabia, has emerged as a leading medical device distributor in the MENA region. With a strong presence in 12 countries, the company specializes in providing advanced medical technologies in various areas such as ophthalmology, orthopedics, neurosurgery, dermatology, ENT, optics, spinal surgery, pharmaceuticals and imaging.

Job Purpose : To achieve the sales forecasts and collection of the assigned products (Orthopedics – Sports Medicine) in a defined territory by prospecting the territory sales opportunities, building up and maintaining relationships with prospects and customers, promoting assigned products, following up orders processes and collection, sustaining customers' in-service and reporting on competitors actions.

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Candidate Requirements.

Graduate or Diploma from a recognised University/ College / Education Institute but not limited to with relevant Medical sales experience.

Availability to join on Immediate basis but not limited to.

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