

# United Arab Emirates Jobs Expertini®

## Sales Representative (Dental Consumables) UAE

[Apply Now](#)

Company: Michael Page International (UAE)

Location: dubai

Category: other-general

About Our Client A global leader in the dental industry, specializing in the design, manufacturing, and distribution of innovative dental products and technologies.

**Job Description** Develop and execute effective sales strategies to achieve or exceed sales targets for the consumables product line in the assigned territory. Identify and prioritize key accounts, dental clinics, and dental professionals to maximize sales opportunities. Possess in-depth knowledge of the company's consumables products, their features, benefits, and competitive advantages. Conduct product presentations and training sessions for dental professionals to enhance their understanding and usage of the company's consumables. Cultivate and maintain strong, long-term relationships with key opinion leaders, dental professionals, and decision-makers in the dental industry. Provide excellent customer service, address customer inquiries, and resolve issues promptly. Monitor market trends, competitor activities, and customer needs to identify opportunities and challenges in the territory. Provide feedback to the management team regarding market dynamics, customer preferences, and competitive intelligence. Work closely with the internal team, including marketing, customer support, and product development, to ensure seamless communication and collaboration. Participate in company-sponsored events, conferences, and trade shows to enhance brand visibility and generate leads. Prepare regular reports and updates for the sales management team.

**The Successful Applicant** Bachelor's degree in Dentistry. Proven experience in B2B sales in the dental equipment/ consumables/ instruments industry. Excellent communication, presentation, and negotiation skills. Ability to work independently and collaboratively in a dynamic team environment. Strong organizational and

time-management skills. Familiarity with the dental implant market and industry trends is a plus. What's on Offer Competitive monthly salary + benefits

#J-18808-Ljbffr

[Apply Now](#)

#### Cross References and Citations:

1. Sales Representative (Dental Consumables) UAE Social networking job finder Jobs dubai Social networking job finder ↗
2. Sales Representative (Dental Consumables) UAE Pathologists jobs Jobs dubai Pathologists jobs ↗
3. Sales Representative (Dental Consumables) UAE Radiologist jobs Jobs dubai Radiologist jobs ↗
4. Sales Representative (Dental Consumables) UAE Find job hiring near me Jobs dubai Find job hiring near me ↗
5. Sales Representative (Dental Consumables) UAE Protective service jobs Jobs dubai Protective service jobs ↗
6. Sales Representative (Dental Consumables) UAE E-commerce job opportunities Jobs dubai E-commerce job opportunities ↗
7. Sales Representative (Dental Consumables) UAE Trading jobs Jobs dubai Trading jobs ↗
8. Sales Representative (Dental Consumables) UAE Enforcement jobs Jobs dubai Enforcement jobs ↗
9. Sales Representative (Dental Consumables) UAE Warsaw jobs Jobs dubai Warsaw jobs ↗
10. Sales Representative (Dental Consumables) UAE Employment now Jobs dubai Employment now ↗
11. Sales Representative (Dental Consumables) UAE Visual content career opportunities Jobs dubai Visual content career opportunities ↗
12. Sales Representative (Dental Consumables) UAE Construction jobs Jobs dubai

**Constructionjobs** ↗

**13. Sales Representative (Dental Consumables) UAE Newyorkcityjobs Jobs dubai**

**Newyorkcityjobs** ↗

**14. Sales Representative (Dental Consumables) UAE Seasonaljobs Jobs dubai**

**Seasonaljobs** ↗

**15. Sales Representative (Dental Consumables) UAE Ceojobs Jobs dubaiCeojobs** ↗

**16. Sales Representative (Dental Consumables) UAE Costaricajobs Jobs dubai**

**Costaricajobs** ↗

**17. Sales Representative (Dental Consumables) UAE Museumjobs Jobs dubai**

**Museumjobs** ↗

**18. Sales Representative (Dental Consumables) UAE Melbournejobs Jobs dubai**

**Melbournejobs** ↗

**19. Sales representative (dental consumables) uae Jobs Dubai** ↗

**20. AMP Version of Sales representative (dental consumables) uae** ↗

**21. Sales representative (dental consumables) uae Dubai Jobs** ↗

**22. Sales representative (dental consumables) uae Jobs Dubai** ↗

**23. Sales representative (dental consumables) uae Job Search** ↗

**24. Sales representative (dental consumables) uae Search** ↗

**25. Sales representative (dental consumables) uae Find Jobs** ↗

Source: <https://ae.expertini.com/jobs/job/sales-representative-dental-consumables-uae-dubai-michael-page-interna-1968-29351/>

Generated on: 2024-05-03 by [Expertini.Com](https://expertini.com)