

Sales Revenue Planning Manager Jobs in Dubai | Mondelēz International Jobs

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Company: Mondelēz International

Location: , Dubai, United Arab Emirates

Category: sales-and-related

Sales Revenue Planning Manager Jobs in Dubai | Mondelēz International Jobs

Job Responsibilities:

Work with customer teams to track progress towards revenue KPIs

Complete promotional post evaluations in partnership with Finance and Marketing

Support the Customer Planning Manager by providing regular reporting including volume tracking, trade spend, % promoted, seasonal in flight tracking

Monitor revenue realization of any cost price increases

Work with customer teams and Sales Finance to ensure all trade spend in the system is accruing correctly

Attend customer forecast surgeries to understand customer dynamics and identify opportunities and risks to the plan

Job Requirements:

Commercial and financial acumen

Reducing complexity using an analytical, disciplined and collaborative approach

Synthesizing multiple data points into a holistic position

Organizing and prioritizing

Problem solving

#J-18808-Ljbffr

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