## **United Arab Emirates Jobs Expertini®**

## Sales : Senior Sales Manager (clients with \$3m+ budgets)

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Company: Realiste Location: , , United Arab Emirates Category: sales-and-related

Sales : Senior Sales Manager (clients with \$3m+ budgets) Senior sales manager (Clients with \$3+ million budgets) \$25k-\$75k/M (\$300k-\$900k/Y) income\$25k-\$75k/M (\$300k-\$900k/Y) income | Remote work flexibility | Commission payout | 0.1% shares option | Important!Read this first1. Read the vacancy text carefully (there is important information inside).2. Follow the instructions in the Vacancy Text.Searching for an experienced sales manager to engage with clients with budgets of over \$3 million.Potential earnings for this role can vary between \$25k and \$75k monthly, with the possibility of annual totals approaching \$900k. Compensation combines a base salary with commission incentives. The position also allows for remote work arrangements and the chance to secure up to 0.1% in company equity options.About the company:Realiste AI is an innovative leader in the real estate investment sector, currently occupying a unique position globally. Our one-of-a-kind product drives our rapid growth, making us akin to the Google of real estate investments. The Realiste platform facilitates seamless investments in real estate by private and institutional investors across various global cities. Leveraging advanced AI algorithms, it curates and ranks investment opportunities based on factors such as projected ROI, growth forecasts, infrastructure trends, and future market dynamics. Realiste AI offers a wide selection of real estate properties exclusively from institutional sellers including developers, banks, funds, and companies. The company's current focus lies primarily on residential properties, with a strong emphasis on new developments due to their suitability for online transactions. Distinguishing themselves as trailblazers, they provide analytics for 77 global cities, a number projected to increase to 100 by year-end. While established in the UAE, the company is expanding into new

markets.Business ModelRealiste AI's business model centers around organic user engagement and attracting individuals seeking extensive market insights. Upon registering their phone number, users gain complimentary access to our platform, complete with property listings and analytical tools. The dedicated support team assists users in property selection and transaction facilitation. Post-transaction, real estate developers pay an insignificant commission of approximately 5%, generating a significant revenue stream for the company.What we have- 1-2 real customers per day per 1 salesperson;- we sell all over the world. no limit on customer traffic;- incoming orders;- complete detachment from the market. Easy to explain why to work with you;- great office in Dubai;- a strong team of A class salespeople who are ready to sell a lot and earn a lot.Skills Required:proven track record of successful work with premium clients and high-net-worth individuals.a high-end and polished appearance.hunger for financial success and a drive to earn money.top-notch communication skills.quick learner.Company Principles and Culture Our clients come first. We always prioritize their interests over ours. We only win when our clients win. If our clients lose, we lose too.Our AI provides our clients with an advantage over traditional investment methods. We aim to double our clients' earnings while minimizing risks. During times of market volatility, our clients should act 10 times faster than the rest of the market. Always act in the company's interests, not your personal interests. If you consistently act in the company's interests, you may manage the budget and make decisions on contracts and payments up to 30 times your earnings from the previous month. This keeps the company healthy and benefits everyone.Culture is important. Avoid working with unpleasant people - they won't take responsibility for their words and actions. Always make sure the unit economics are positive. Take into account all costs and unit economics (business, your time for the company, offers for clients). Take action to prevent downtime. Always consider the real cost of inaction from you and your colleagues in the company.We treat everyone equally, regardless of age, religion, orientation, nationality, or political views. Every employee must be a shareholder. Share distribution is based on excellent work, and employees can also buy shares at a special price. More information about shares will be provided below Additional Information:- We provide enhanced access to the Realiste platform, ensuring you can easily identify the best investment propositions.- You'll have the opportunity to work from anywhere in the world, with the potential for relocation to Dubai.- With Realiste, you're not just joining a company; you're becoming part of a movement to reshape the real estate industry. To begin the process:1. Click on the following link to access the seller onboarding

page: (https://realiste.io/seniorsales )2. Once on the page, complete the form by providing the required information and details as requested. Ensure that you fill in all the necessary fields accurately.We're excited to hear from you and explore how you can contribute to our ambitious goals.Let's revolutionize the proptech industry together!#RealisteCareers #SalesManager #jobopening

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