

United Arab Emirates Jobs Expertini®

Sales Showroom Representative

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Company: Tawzef For Recruitment & HR Consultancy

Location: dubai

Category: other-general

Customer Service:Greet customers as they enter the showroom and provide assistance in a friendly and professional manner.Listen to customers needs and preferences and recommend products that best suit their requirements.Answer customer inquiries regarding product features pricing availability and delivery options.**Product Knowledge:**Develop a thorough understanding of the companys products and services including features benefits and pricing.Stay updated on new arrivals promotions and special offers to effectively promote and upsell products to customers.**Sales and Revenue Generation:**Actively engage with customers to identify opportunities for sales and crossselling/upselling.Meet or exceed sales targets and revenue goals set by the company.Process sales transactions accurately and efficiently including cash handling and payment processing.**Showroom Maintenance:**Ensure the showroom is clean organized and properly stocked at all times.Arrange displays and product presentations to highlight key features and promotions.Monitor inventory levels and communicate restocking needs to the appropriate personnel.**Customer Relationship Management:**Build and maintain strong relationships with customers to foster loyalty and repeat business.Follow up with customers postsale to ensure satisfaction and address any concerns or issues.**Administrative Tasks:**Maintain accurate records of sales transactions customer interactions and inventory levels.Prepare daily sales reports and submit them to management as required.**Requirements:**bachelors degree in Business Administration or related field is a plus.Females is preferred. Proven experience in retail sales or customer service roles preferably in a showroom or retail environment.Excellent communication and interpersonal skills.Strong sales acumen and negotiation

abilities. Ability to work effectively in a fast-paced team-oriented environment. Proficiency in MS Office suite (Word Excel Outlook) and point-of-sale (POS) systems. Detail-oriented with a focus on providing exceptional customer service. 3-5 Years of Experience Bachelor's Degree Male or Female Retail experience

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