United Arab Emirates Jobs Expertini®

Sales Specialist

Apply Now

Company: Impart Design

Location: Dubai

Category: healthcare-practitioners-and-technical

Are you a seasoned sales professional with expertise in outdoor joinery looking for an exciting opportunity Look no further! Impart Design, a leading interior fitout company, is currently seeking a dynamic and experienced Joinery Salesman to join our team.

Position: Joinery Salesman (Outdoor)

Company: Impart Design

Location JAE

Salary8,000 AED + Commission

Responsibilities:

Identify and engage potential clients for outdoor joinery projects.

Build and maintain strong relationships with clients to understand their requirements and provide tailored solutions.

Present and promote our outdoor joinery products and services effectively.

Negotiate contracts and close deals to meet sales targets.

Collaborate with the design and production teams to ensure client satisfaction and project success.

Stay updated on industry trends and competitors' activities.

Requirements:

Proven experience as an outdoor joinery salesman, preferably in the UAE market.

Extensive knowledge of joinery products and services.

Strong sales and negotiation skills with a track record of achieving targets.

Excellent communication and interpersonal abilities.

Valid UAE driver's license and own transportation (car).

Minimum of 3 years of experience in a similar role in the UAE.

Why Join Us:

Opportunity to work with a reputable and innovative interior fitout company.

Competitive salary and commission structure.

Collaborative and supportive work environment.

Room for growth and career advancement.

Apply Now

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