

# United Arab Emirates Jobs Expertini®

## Sales Specialist Jobs In Dubai UAE 2023 | Graviton Interiors

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Company: Graviton Interiors

Location: dubai

Category: other-general

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Description:

We are looking for an enthusiastic, self motivated, highly ambitious, and result oriented Telesales Representative to contribute in generating sales for our company. Candidates with proven track record of real estate tele sales would be preferred

Responsibilities: Contacting potential or existing customers to inform them about a projects or service

Ask questions to understand customer requirements and close sales

Take and process requirements in an accurate manner

Handle grievances to preserve the company's reputation

Go the "extra mile" to meet sales quota and facilitate future sales

Keep records of calls and sales and note useful information Requirements: Proven experience as real estate telesales representative

Proven track record of successfully meeting sales quota preferably over the phone

Good knowledge of relevant computer programs (e.g. CRM software, MS Excel) and telephone systems

Ability to learn about products and services and describe/explain them to prospects

Excellent knowledge of English #J-18808-Ljbffr

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