

**Sales Sr District Leader Jobs in Dubai | PepsiCo Jobs 2022**

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Company: PepsiCo

Location: dubai

Category: other-general

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Job Responsibilities:

Responsible to create AOP monthly and yearly sales objectives based on business trends

and future plans , and drive SKU/ brand strategy focus through translating these objectives by region/Channel.

Incharge of D&A budget analysis , tracking and propose budget allocation based on AOP activities and trends to Country Director

Accountable for tracking S&D cost center expenses on monthly & yearly basis , propose productivity initiatives budgets.

Responsible for the monthly trade activities in coordination with marketing and trade marketing teams and get the alignment from Country Director

**Job Requirements:**

Influencing skills

Ability manage conflict

Communication and Collaboration

Project Management

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