

## Sales Team Lead Jobs In Dubai | Classic Paramount Real Estate

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Company: Classic Paramount Real Estate

Location: dubai

Category: other-general

Sales Team Lead Jobs In Dubai | Classic Paramount Real Estate  
Job Description  
We are looking for Qualified Team Leader – Off Plan

We are based in Barsha Heights, Dubai looking for qualified Team Leader to join our Off-Plan Team.

Responsibilities :

- Prospecting potential clients, analyzing market trends, and intermediate negotiation processes ensure a fair and honest deal.
- Planning monthly sales targets and executing them in the given time frame.
- Effectively managing client enquiries, concerns, and objections.
- Be knowledgeable of the market and all new projects.
- Manage a portfolio of listings.
- Shadow the agents on viewings and close the deal for them

Benefits :

- Attractive salary package
  - Other benefits as per UAE law
- Skills

Required :

- At least 2 years of experience in real estate.
- Excellent written and verbal communication skills.
- Excellent negotiation, motivation, and leadership skills.

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