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Salesman

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Company: AWS Solution Architect

Location: dubai

Category: other-general

Building and sustaining long-lasting relationships with new and existing customers based within an assigned sales territory. Traveling within an assigned sales territory to conduct face-to-face meetings with existing and potential customers. Continually meeting or exceeding sales targets by selling company products to new and existing customers. Developing and implementing an effective sales strategy to drive sales. Maintaining an accurate record of all leads, customer accounts, and sales. Collaborating with the marketing department to expand brand presence through the creation of suitable marketing materials. Researching competitors' products and pricing as well as market conditions. Keeping abreast of the latest industry developments by attending meetings, training workshops, and industry events. Strategically negotiating with potential and existing customers to close sales. Ultimate Solutions: is a specialized corporation in the production, development and marketing ERP solutions for the global market. Vision: To be the businessmen absolute trust and users culture of professional distinction. Absolute Trust: Ultimate Solution Corporation was expanded due to the clients trust for meeting their needs professionally so that its solutions achieve strong administrative and organizational work for the organization. It also gives businessmen confidence in their effective success in and to make use of new opportunities. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please

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