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Salesman Jobs in Dubai | PepsiCo Jobs 2023

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Company: PepsiCo

Location: Dubai

Category: sales-and-related

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1- Salesman

Job: Full Time

Location: Dubai, UAE

Description:

As part of the sales team the primary role of this position is to maximize sales volume, minimize sales, achievement of distribution targets, implementation of agreed merchandising standards, collection of accounts receivable and maintaining high levels of customer service. Operating procedures must be followed to ensure that there is continuity of standards across the KSA to support these primary job functions.

Job Responsibilities:

Sell the full range of products to an agreed list of customers. Sales will be measured against previously agreed targets. Levels of sales must be below the agreed target provided by his supervisor. The customers are to receive the service approved by the supervisor. The call frequency as well as the daily route plan are key to maintaining the levels of customer satisfaction demanded by the

company.

The salesman is responsible for the implementation of the agreed in store merchandising communicated by the supervisor.

The following Key Performance Indicators (KPI's) will be used to measure a salesman's performance.

Job Requirements:

Customer service skills.

Good communication and interpersonal skills.

Excellent verbal and written communication skills in English and Arabic.

Analytical skills.

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