

# United Arab Emirates Jobs Expertini®

## Salesman Jobs in Dubai UAE 2023 | PepsiCo Careers

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Company: PepsiCo

Location: Dubai

Category: sales-and-related

### Salesman Jobs in Dubai UAE 2023 | PepsiCo Careers

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#### Description:

As part of the sales team the primary role of this position is to maximize sales volume, minimize stales, achievement of distribution targets, implementation of agreed merchandising standards, collection of accounts receivable and maintaining high levels of customer service.

#### Job Responsibilities:

a- Sell the full range of products to an agreed list of customers. Sales will be measured against previously agreed targets. Levels of stales must be below the agreed target provided by his supervisor.

b- Carry out the daily and weekly vehicle checks as laid down in the operating procedures. The salesman is responsible for maintaining the sales vehicle in a clean and roadworthy condition and any defects or damage must be reported at the earliest opportunity to the supervisor.

c- Daily the salesman will agree his order requirements for the next selling period.

#### Job Requirements:

a- Customer service skills.

b- Good communication and interpersonal skills.

c- Excellent verbal and written communication skills in English and Arabic.

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