

# United Arab Emirates Jobs Expertini®

## Salesperson

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Company: Morasco

Location: Dubai

Category: healthcare-practitioners-and-technical

### Summary:

We are seeking a motivated and experienced individual to join our team as a Used Car Sales Representative. The ideal candidate will have a passion for cars, excellent communication skills, and a proven track record in sales. This role offers an exciting opportunity to work in a dynamic environment and help customers find the perfect vehicle to suit their needs.

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### Responsibilities:

Greet customers and understand their preferences and budget requirements.  
Showcase and demonstrate available used cars, highlighting their features and benefits.  
provide detailed information about vehicle specifications, performance, and history.  
Negotiate prices and terms of sale to ensure customer satisfaction and maximize profitability.  
Coordinate with the finance department to arrange financing options for customers, if needed.  
Complete all necessary paperwork accurately and in a timely manner.  
Follow up with customers to ensure satisfaction and encourage repeat business and referrals.  
Stay up-to-date on industry trends, new models, and competitive offerings.

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### Qualifications:

Previous experience in automotive sales preferred.  
Fluent in English is must.  
Strong negotiation and closing skills.

Excellent communication and interpersonal abilities.

Knowledge of automotive financing options and procedures.

Ability to work effectively in a fast-paced environment.

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