

United Arab Emirates Jobs Expertini®

Salesperson

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Company: TiBAO Auto Spare Parts

Location: Sharjah

Category: healthcare-practitioners-and-technical

Company Description

TiBAO Auto Spare Parts is a leading provider of high-quality auto parts in Sharjah, established in Dubai in 2012 with over 50 years of experience in the field. We deal with a wide range of auto spare parts for German cars, including Volkswagen, Audi, Mercedes Benz, BMW, and Porsche. Our own brand, Tibao, is certified in Germany and offers high-quality products, along with imported German brands like Febi, Meyle, Sachs, Vdo, Bosch, Pierburg, and more. We also deal in Made in Taiwan Body Parts and Lights to provide our customers with the best choices.

Role Description

This is a full-time on-site role for an Outdoor Salesman. The Outdoor Salesman will be responsible for identifying potential customers, visiting clients on site, building relationships with clients, and closing deals. The Outdoor Salesman will also be responsible for maintaining good relationships with existing clients and resolving any issues they may face.

Qualifications

Sales and Negotiation skills

Excellent communication and interpersonal skills

Knowledge of auto parts industry and products

Ability to work independently and as part of a team

Valid UAE driver's license

High school diploma or equivalent, Bachelor's degree in business or related field is a plus

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