

# United Arab Emirates Jobs Expertini®

## Senior Account Manager | Core42 Abu Dhabi

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Company: Core42

Location: , Abu Dhabi Emirate, United Arab Emirates

Category: sales-and-related

### Senior Account Manager | Core42 Abu Dhabi

Core42, a G42 company, is a full-spectrum AI enablement solutions provider. Being at the core of the G42 ecosystem, Core42 serves as a trusted partner who innovates and implements at speed and scale. Building on our global partnerships and comprehensive set of capabilities across cloud, cybersecurity, AI & data, and digital services, our purpose is to accelerate what people, enterprises and nations can achieve with AI.

Provide strategic direction, accountability & vision for designated Core42 clients—planning budgets, managing projects, setting goals, identifying additional business opportunities, and ensuring exceptional client satisfaction.

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Bachelor's Degree in Computer Science, Social Science, Business Management, or equivalent

Experience with related advisory services, management, or technical consultancy

ITIL v3 Practitioner or v4 Foundation preferred

Must have experience in Banking Insurance Vertical and clear understanding of BFSI Industry

To qualify for the role you must have

10+ years of experience in a client servicing or partner relationship role

Ideally, you'll also have

Knowledge of Digital Transformation, Smart Cities / Nations, Cloud, and Cyber Security

Understanding of partnership processes & industry best practices

Strong stakeholder management skills

Excellent communication and interpersonal skills

Excellent analytical and quantitative thinking skills

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