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Senior Business Dev Executive Jobs in Dubai | dnata Careers

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Company: dnata Travel Location: , Dubai, United Arab Emirates Category: other-general

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Responsibilities:

Accountable for assigned sales targets for accounts as per deliverables and the achievement of associate revenue and profitability targets.

Attend FAM trips, trade shows, sales calls and events to promote the company products and services.

Review all proposed communications to assigned market to ensure consistency with overall marketing and communications plan and sales strategy per market.

Requirements:

2 Years schooling or equivalent Strong customer service skills Travel Destination Management, Global Distribution Systems business knowledge is advantageous

Excellent knowledge of MS Office Applications, CRM/GDS tools

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Cross References and Citations:

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