

Senior Chartering Manager – Dry Bulk / Wet Tankers (Dubai) | Tura Executive- Dubai

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Company: Tura Executive

Location: Dubai

Category: other-general

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Tura Executive is a leading boutique multi-disciplinary recruitment company specialising in global talent solutions.

We are currently working with an established shipping Company, based in Dubai, who are seeking an experienced dry bulk chartering manager with experience dealing with tankers also. The Chartering Manager will have a main focus on developing the regional markets.

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This role would be ideal for someone that has medium experience as an independent chartering manager with background from an operator company. In terms of the responsibilities, the candidate will be responsible to maintain and develop 3rd party business, both on cargo and tonnage side. In coordination with the other members of the chartering desk to provide services to the internal trading desks. The candidate should be analytical, well-organized and excels in communication. A self-starter with high level of cooperation with other team members.

Key Responsibilities

Develop and maintain 3rd party business

Propose potential business to increase company activity, both cargoes and tonnage

Conclude fixtures with 3rd parties (owners/operators) to cover the internal positions

Handy size to Panamax size vessel

Develop contacts with brokers/owners/charterers in the designated area to gain access to all

available market positions (vessels/cargoes)

Assist the chartering desk to provide services to the internal trading desks

Provide market updates to enable the internal chartering manager to provide reliable and correct freight quotations for internal trade desks

Liaise closely with operations team on execution of voyages and to ensure efficient performance

Continuously seek the benefits of combining the 3rd party business with the inhouse positions to achieve best possible P&L for all parties

Responsible to conclude all pre-fixture formalities, including onboard new counterparts as per internal compliance guidelines and fully executed Charterparties

Attend relevant meetings internal/external to maintain and increase knowledge/experience of the chartering market and practices

Ensure that the work is carried out in a professional manner and in compliance with applicable contracts and agreements

Key Requirements, Skills Experience & Knowledge

The candidate must have experience within the shipping industry and preferably dual experience in both dry bulk and wet tankers with a minimum of 5-10 + years.

The person should be analytical, sets ambitious goals, acts on his/her own initiative within the given authorities

Highly attentive to details and can thrive in a dynamic environment

Ability to manage workload, prioritize tasks and deliver agreed results.

Ability to work under pressure in meeting deadlines

Candidate must be tech savvy with a knowledge of various software

Good communication and interpersonal skills to be able to build a good working relationship with internal and external parties.

Proficient user of voyage management system (IMOS) for voyage estimations and fixture details, as well as P&L monitoring

International experience working and collaborating in a global working environment

Currently based or willing to relocate to Dubai

Don't miss out on this exciting opportunity – apply now at dubaiofferz.com

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