

United Arab Emirates Jobs Expertini®

Senior Credit Underwriter

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Company: Allianz

Location: Dubai

Category: healthcare-practitioners-and-technical

Senior Credit Underwriter **Allianz Group** is one of the most trusted insurance and asset management companies in the world. Allianz Trade is hiring for a Senior Credit underwriter with excellent analysis and decision making skills to join our team in Dubai. **Your role:** Contribute to achievement of profitable and sustainable growth and customers' satisfaction. Responsible for the risk services and relationship for Top accounts Platinum and Gold.

Key responsibilities/What you do: Engage in management of selected top accounts. Engage as leader in high level and critical meetings. Participate in local and regional events involving policy holders, prospects and financial partners. Active support to MMCD. In steering customers loss ratio and proposing actions to ensure/restore profitability of portfolio. Validate terms and conditions on Risk side for new products or review of existing policies. Establish a good network and capable to work in a multicultural environment. Must have a senior underwriting authority.

Your challenge: Attract new customers/prospects by quality of service and underwriting decisions. Build a trustee relationship with customers, to improve customer portfolio profitability.

Key requirements/What you bring: Market knowledge: Knowledge of GCC Market. Very good knowledge of international and domestic underwriting. **Business expertise:** Strong business/finance assessment skills. High level of commercial awareness and customer service.

Interpersonal skills: Be a good communicator and able to convince about all decisions taken. Ability

to hold visit and contacts, including high difficult and high profile meetings with senior people
Internal leadership behavior **Team player** External leadership behavior Lead meetings with
Insured

Preferred Ability to build long term and profitable customer relationship, even in a context of restrictive decisions and deteriorated Market
In depth knowledge and experience in Allianz Trade underwriting quality standards 38566 | Underwriting | Professional | Non-Executive | Allianz Trade | Full-Time | Permanent
Caring for our employees, their ambitions, dreams and challenges, is what makes us a unique employer. Together we can build an environment where everyone feels empowered and has the confidence to explore, to grow and to shape a better future for our customers and the world around at Allianz believe in a diverse and inclusive workforce and are proud to be an equal opportunity employer. We encourage you to bring your whole self to work, no matter where you are from, what you look like, who you love or what you believe therefore weee applications regardless of ethnicity or cultural background, age, gender, nationality, religion, disability or sexualus. **Let's care for tomorrow.**
Job ID 38566

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