

Senior Credit Underwriter

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Company: Euler Hermes UAE - Dubai

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

What you do

Engage in management of selected top accounts

Engage as leader in high level and critical meetings

Participate in local and regional events involving policy holders, prospects and financial partners

Active support to MMCD

In steering customers loss ratio and proposing actions to ensure/restore profitability of portfolio

validate terms and conditions on Risk side for new products or review of existing policies

Establish a good network and capable to work in a multicultural environment

Must have a senior underwriting authority

Your challenge

Attract new customers/prospects by quality of service and underwriting decisions

Build a trustee relationship with customers, to improve customer portfolio profitability

Key requirements/What you bring

Market knowledge:

Knowledge of GCC Market

Very good knowledge of international and domestic underwriting

Business expertise:

Strong business/finance assessment skills

High level of commercial awareness and customer service

Interpersonal skills:

Be a good communicator and able to convince about all decisions taken

Ability to hold visit and contacts, including high difficult and high profile meetings with senior people Internal leadership behavior

Team player

External leadership behavior

Lead meetings with Insured

Preferred

Ability to build long term and profitable customer relationship, even in a context of restrictive decisions and deteriorated Market

In depth knowledge and experience in Allianz Trade underwriting quality standards

38566 | Underwriting | Professional | Non-Executive | Allianz Trade | Full-Time |

Permanent

Caring for our employees, their ambitions, dreams and challenges, is what makes us a unique employer. Together we can build an environment where everyone feels empowered and has the confidence to explore, to grow and to shape a better future for our customers and the world around us.

We at Allianz believe in a diverse and inclusive workforce and are proud to be an equal opportunity employer. We encourage you to bring your whole self to work, no matter where you are from, what you look like, who you love or what you believe in.

We therefore welcome applications regardless of ethnicity or cultural background, age, gender, nationality, religion, disability or sexual orientation.

Join us. **Let's care for tomorrow.**

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