

United Arab Emirates Jobs Expertini®

Senior Director Procurement (civil & construction) Tax Free

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Company: Firststaff Personnel Consultants Ltd

Location: , , United Arab Emirates

Category: other-general

Job Title : Executive Director Contracting Location : London Direct Reporting

Relationship: Chief Operating Officer Directors of Contracting Manager of Strategic

Sourcing Managers of Projects Procurement Division: Procurement / COO Office Role

Purpose: Develop Project Contracting Strategic capabilities including upstream Contracting best practices in terms of capacity, quality, on time delivery and right diversification mix (local content). Lead the development and operationalize Strategic Sourcing for Contracting Establish a supplier relationship management approach that is long term beneficial to deliver the project Key Activities: Establish, lead and define the right vision for a highly performing Contracting Organization up to the size of 50 FTE and annual spend in excess of SAR 10 Billion. Strategize Contracting from a Sourcing perspective (upstream Contracting) Operationalize Contracting Best practices E2E to enable a smooth process. Lead complex RFPs, develop new process standards and ensure competitive and diverse bid slate development. Operationalize supplier evaluations and actively bring new Market entrants into the Kingdom. Lead RFP process with third parties, detailing procedures, time for submission and bids evaluation criteria Renew and establish a pre-qualification process resulting in a dynamic supplier database Collaborate with Legal department in the draft of RFPs and awarding contracts and standardize contract management as per Industry best practice Develop and implement a Source to Pay solution that brings management of Work and Service Orders at ease. This includes re-engineering the right ERP approach and possible interfaces with PMIS Software Align Sourcing Plans and priorities with Projects Leadership and relevant asset owners Oversee implementation of procurement of goods

and services ensuring that resultant Purchase Orders (PO), Service Provision Agreements (SPA) and Long Term Agreements (LTA) are drafted and executed in a timely mannerBuild relationships and Partnerships (locally and internationally) to benefit NEOMs Project deliveryBuild the right Procurement capability in the Organization and attract / retain local talentBuild a highly agile Organization with impeccable compliance and stewardship in placeReporting Structure:Direct reportsContracting Director The Line & InfrastructureContracting Director Regional DevelopmentsManager Strategic Sourcing & Contractors CapabilityManagers for specific NEOM Regions / AssetsMain InterfacesManagement Committee (NEOM Tender Committee)Projects LeadershipLegal & Finance LeadershipCompliance OfficeQualifications / Requirements:Knowledge and ExperienceStrong senior leadership and overall business acumenHigh degree of flexibility and organization skills to accommodate a fast-paced, deadline-driven, and service oriented environment20+ Years experience in CONTRACTING in a large Construction Company or EPC and/or other mega projects ideally operating worldwidePre experience as Chief Procurement Officer in a larger Construction / Engineering CompanyExtensive experience in infrastructure procurementCommercial and Engineering background preferredExtensive Pre-experience in the Middle East / GCC Region requiredEducation and CertificationsBachelor's Degree in Civil Engineering or Business / Finance or similar*NB:All applicants CVS will be reviewed and should your skillset match our client's requirements, we will contact you via email / mobile.We are also happy to consider you for other open opportunities within Firststaff. If however, you object to us holding your data on file, please acknowledge via email by return.* Firststaff Personnel Consultants85/86 Grafton StreetDublin 2Ireland #J-18808-Ljbffr

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