

# United Arab Emirates Jobs Expertini®

## Senior Estimator

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Company: NSR Associates

Location: Dubai

Category: other-general

### The Role

35-40,000 AED Per Month Plus Flights & Medical 40 years in business in the United Arab Emirates. Undoubtedly seen as one of the Top 10 Multi Disciplinary Main Contractors in the UAE. History of 5\* Hotels, Shopping Malls , Residential & High Rise. The RIGHT Senior Estimator will be based locally, have their finger on the pulse for supply chain & clients. We want to see a track record of pricing successful projects from 200-500 Million AED over the past 10 Years in the UAE. DESCRIPTION Estimator seeking a step up or are you a Senior Estimator wishing to join a Main Contractor with a bigger appetite to bid? This Main Contractor has negotiated 56% of awarded work over the past 12 Months. More and more opportunities are negotiated through collaboration opposed to blind tender submissions. Many International Main Contractors have left the UAE in the past 5 Years and this has left our client in a strong position as the Tier 1 Capabilities in the region gets smaller!!! Are you currently based in the UAE working for a Tier 1 or 2 Buildings Main Contractor as an Estimator or Senior Estimator ? Frustrated on the bid strategy or simply can't win work on unrealistic margin expectations ? Well if you wish to join a UAE market Leader read on .. This business can offer solutions to clients through Modular, Joinery , MEP & Build & Civil Engineering Main Contracting. They have a workforce of 5,500 and can offer a range of business solutions from Lump Sum , Cost Plus , Design & Build or open book solutions to clients. As Senior Estimator can you peel back the layers or the tender. Understand all elements from build billability, logistics , cost and strategy. Where is your money in the submission as everyone has a strategy be that time, claims or other ! Directly reporting into the Head Group of Estimation (Buildings). •

You will be able to lead all elements of hands on pricing a tender from start to finish. • Working within the Pre Construction team you will have all the right resources from procurement, technical , engineers and junior estimators to price up profitable & robust submissions. • As a team this group prides itself on technical scores and being highly competitive in the market. • Due to the high volume of work they are generally able to negotiate strong rates / quotes • Can you motivate, lead and mentor juniors • Do you see a pricing edge, strategy or something within the tender documents . Our client are looking to hire a motivated , articulate and sharp Senior Estimator. You will have served your time on site as an engineer before starting a career within pre construction & pricing. This client is interested in those that have walked the path they are after.

### Requirements

What is expected for a successful application • Solid experience of pricing from first principles in the UAE market • Project experience of tenders ranging from 50 Million AED + Be that Commercial, Industrial, Residential, Retail or Government • Degree Educated – Civil Engineering • Minimum of 5 Years pricing Building Projects in the UAE for a Main Contractor as an Estimator • You be me currently based in the UAE for face to face interview • Good communication skills – This will be demonstrated through out the recruitment process to NSR Associates & by the confidential references our team will take • If you are interested in the role and match the brief please apply

### About the company

At NSR we pride ourselves on market knowledge, integrity, loyalty and professionalism. Through personal relationships and knowledge of what our clients look for in specific requirements we like to pride ourselves on matching people to the right role. The partners at NSR have always dealt with people in an open and honest manner and as a company we are driven to find the right opportunity for people enhancing their career where ever this may be worldwide. We work on the principal that every person we deal with is a potential client, this process has proved beneficial for us as there are many people we have dealt with on the International circuit that have approached NSR Associates to recruit for them as a client after we have worked on their behalf as a candidate.

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