

# United Arab Emirates Jobs Expertini®

## Senior Exhibition Sales Executive

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Company: TASC Outsourcing

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

### Job Description :

Our client is a **Event Management** company. They are now looking **Senior Exhibition Sales Executive** to join them.

### Roles & Responsibilities:

Build and maintain a robust sales pipeline through proactive lead generation and networking.

Research and comprehend the most recent forex market, news, and crypto movements.

Clearly Identify and target potential clients for the exhibitions and events.

Communicate the benefits and features of participation to potential exhibitors and sponsors.

Cold call prospective new business customers on a regular basis etc.

### Preference:

Immediate Joiners

Proven experience in sales in the exhibition and event industry is must.

Proven track record of successfully managing customer relationships

## Qualifications:

Excellent command of both written and spoken English

Excellent interpersonal skills

5-4 Years of experience in event and exhibition organising companies.

## Benefits:

Visa for Self

Insurance for Self

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